



INDIALAW

Regulatory Advisory/ Digital Lending

Digital Lending and Regulatory Advisory Law Firm in India for RBI Compliance

PRACTICE PROFILE • MAY 2026

Overview

Operating in India requires navigating a regulatory architecture that is fragmented across dozens of central and state authorities, each with its own licensing requirements, reporting timelines, enforcement powers, and interpretive circulars. The pace of regulatory change has accelerated sharply in recent years, with new frameworks in digital personal data protection, ESG disclosure, digital lending, competition law enforcement, and RERA compliance fundamentally reshaping how businesses structure their operations and manage risk.

Our firm provides expert regulatory advisory services to banks, NBFCs (Non-Banking Financial Companies), and lending institutions, offering in-depth guidance on navigating complex regulations under SEBI (Securities and Exchange Board of India), RBI (Reserve Bank of India), IRDAI (Insurance Regulatory and Development Authority of India), and NHB (National Housing Bank). We also specialize in advising on the rapidly evolving landscape of digital lending and the associated data privacy concerns.

Our Services

Expertise in Regulatory Compliance & Advisory Services

We assist our clients with comprehensive regulatory advice across multiple sectors, ensuring adherence to the latest guidelines and compliance frameworks. Our services include:

- Advising banks, NBFCs, and financial institutions on RBI regulations, SEBI guidelines, IRDAI norms, and NHB directives impacting their lending operations
- Guiding clients through the regulatory landscape for lending activities and financial products, ensuring full compliance with sector-specific rules and requirements
- Providing actionable legal advice on policy revamping and aligning financial practices with evolving regulations

Digital Lending Advisory & Data Privacy Compliance

As the digital lending space continues to grow, we help clients navigate the regulatory challenges associated with digital lending platforms and data privacy issues. Our team offers guidance on:

- Complying with the latest digital lending regulations issued by the RBI and other regulatory bodies
- Addressing data privacy concerns in digital lending transactions, including compliance with data protection laws
- Revamping lending policies to incorporate emerging regulatory requirements and best practices in digital lending operations

Seamless Integration with Firm's Other Teams

Our banking and regulatory advisory team works closely with the firm's insolvency, real estate, and corporate advisory teams. This integrated approach allows us to offer clients a comprehensive package of legal services, addressing all aspects of their financial, operational, and compliance needs in the banking and lending sector.

Key Professionals



Shiju P V

Managing Partner



Shrishail Kittad

Senior Partner



Nim Dem Dorjee

Associate Partner



Rahul Sundaram

Partner



Shweta Tiwari

Associate Partner

Frequently Asked Questions

Q1 What does regulatory advisory for digital lending cover in India?

It covers advising banks, NBFCs, and fintech platforms on compliance with RBI digital lending guidelines, data privacy obligations under the DPDP Act and IT Act, platform structuring, first loss default guarantee norms, and fair lending practice codes.

Q2 When should a lending business seek regulatory advisory for digital operations?

Ideally before launching any digital lending product. RBI's 2022 digital lending guidelines impose strict requirements on loan servicing, data storage, and borrower disclosure. Early advisory helps avoid costly post-launch corrections or regulatory action.

Q3 Which regulators and laws govern digital lending activities in India?

The RBI is the primary regulator, issuing guidelines on digital lending, KYC, and outsourcing norms. The IT Act and DPDP Act govern data privacy. SEBI may apply if securities are involved. NHB oversees housing finance companies engaged in digital lending.

Q4 What is the typical timeline for a digital lending compliance review?

A comprehensive review of lending agreements, data handling practices, LSP arrangements, and disclosure frameworks usually takes four to eight weeks. Timelines vary based on product complexity, number of lending service providers, and volume of legacy contracts.

Q5 What documents are needed to start a digital lending compliance engagement?

We typically need the RBI license or registration certificate, existing loan agreements, LSP and DLA contracts, privacy policies, data flow architecture documents, KYC procedures, customer communication templates, and any prior regulatory correspondence.

Q6 What common compliance mistakes do digital lenders make in India?

A frequent pitfall is allowing lending service providers to access borrower data beyond what is necessary for loan origination. RBI guidelines restrict data collection to need-based access, prohibit storage on third-party servers, and mandate borrower consent at each stage.